



IRON HEART CANNING

ATULC CANS

APRIL 2026

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ATULC-LINED CAN STATEMENT

As the beverage industry evolves, so do the materials used for packaging its products. PET-lined aluminum cans represent one of the newest innovations on the market. They offer strong corrosion resistance and broad compatibility with beverages that may not perform well in traditional BPANI-lined aluminum cans.

This process is relatively new to the U.S. market. Unlike common spray-on linings, the PET liner is extruded with the aluminum during manufacturing, creating a more durable and consistent barrier.

According to the aTULC-lined can manufacturer, PET-lined cans have been found to be suitable for products with:

- Alcohol content up to **20% ABV**
- Sodium levels up to **3000 mg**
- Acidity as low as **pH 2.1**

Early findings also indicate that PET liners may **reduce THC scalping** through reduced adhesion characteristics.

Iron Heart Canning has conducted small-batch testing with this liner type and observed strong performance across a range of traditionally “problematic” beverage formulations. We are optimistic about the expanded opportunities this technology offers the industry.

Please note: **these observations are not a warranty or guarantee of performance.** We strongly recommend that clients conduct their own compatibility testing or research to confirm that PET-lined aluminum cans are suitable for their specific beverage formulations.



ATULC CANS – PER PALLET PRICING

| Can Style | Quantity Sold | Price per Unit |
|---|----------------------------------|----------------|
| 12oz Blank Can – aTULC liner | Per Pallet – 3,890 or 4,279 cans | 0.2175 |
| 16oz Blank Can – aTULC liner | Per Pallet – 3,112 cans | 0.2600 |
| Ships from: Fremont, OH Lead Time: 5-7 business days | | |

Please note: These prices do not include shipping

DUNNAGE – PER PALLET ORDERS

Please make sure to store dunnage in a clean, dry area free from contaminants including but not limited to insects, rodents, water, and dirt.

- If you are canning with Iron Heart, our team will bring this dunnage back to our warehouse after your canning runs and return it to the vendor for you.
- If you are only ordering the cans from us and not using our canning services, please reference our **Supply-Only Payment Terms and Policies** for more details on how to return your dunnage back to Iron Heart. All dunnage costs will be passed on to you and you are responsible for returning your dunnage back to Iron Heart.



ATULC CANS – FULL TRUCKLOAD PRICING

For full truckloads of blank aTULC-lined cans, we will require full prepayment at the time of ordering regardless of your payment terms status with Iron Heart.

| Can Style | MOQ | Price per Unit |
|------------------------------|------------------------------|----------------|
| 12oz Blank Can – aTULC liner | Per Truckload – 155,600 cans | 0.1731 |
| 16oz Blank Can – aTULC liner | Per Truckload – 204,225 cans | 0.2051 |

Ships from: Austin, TX
Lead Time*: 4-12 weeks depending on production schedule

* Full truckloads of cans are produced in 2-3 month campaigns, so depending on what can size is currently being produced, the lead time can be variable.

DUNNAGE – BLANK FTL ORDERS

Please make sure to store dunnage in a clean, dry area free from contaminants including but not limited to insects, rodents, water, and dirt.

- If you are canning with Iron Heart, our team will bring this dunnage back to our warehouse after your canning runs and return it to the vendor for you.
 - **Handling Fees:** For full truckloads of aTULC-lined cans, there will be a non-refundable handling fee of \$35/pallet. This fee goes toward the cost of IHC storing, sorting, and returning your dunnage to our vendors.
- If you are only ordering the cans from us and not using our canning services, please reference our **Supply-Only Payment Terms and Policies** for more details on how to return your dunnage back to Iron Heart. All dunnage costs will be passed on to you. You are responsible for returning your dunnage back to Iron Heart. If your dunnage is returnable for credit, we will send you a credit once our vendor has received the return and evaluated it.



TRADITIONAL PRINTED CANS – ATULC LINER

Prior to proofing and ordering, our team will need to complete an account review to determine if this type of product is right for your brand. With this option for cans, the entire truckload will ship to you once production is complete. We will require full prepayment at the time of ordering regardless of your payment terms status with Iron Heart.

| VulCan | | |
|--------------------------------|---|----------------------|
| | 12oz | 16oz |
| Gloss Finish | 0.1651 | 0.1956 |
| MOQ per SKU | 1 FTL (204,225 cans) | 1 FTL (155,600 cans) |
| Plate Charges | \$850-1,000 | |
| Ships From | Austin, TX | |
| Lead Time (New Artwork) | Proofing: ~2 weeks (variable depending on changes) Full order: 6-12 weeks (depends on production schedule) | |
| Lead Time (Re-Order) | Full order: 6-12 weeks (depends on production schedule) | |

Lead Times: Since the vendor produces cans in either 12oz or 16oz at a time, lead times will depend on what can size they are currently producing.

Shipping: Freight costs will be quoted prior to shipping and are variable depending on the freight market. We will work to keep this cost under \$200/pallet.

Beverage Testing: Beverage testing is required before proceeding with a full order. This process takes ~11 weeks and costs ~\$1,200 per SKU.



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PRICE COMPARISON – CROWN VS. ATULC LINED CANS

Truckloads and Traditional Printed Cans: the price per can is for a full truckload of printed cans shipped to you all at once from the manufacturer.

These prices do not include freight or dunnage fees.

| | Item | Crown Cans (BPANI Gen 2) | VulCan Cans (aTULC Liner) | Diff. (\$) | Diff. (%) |
|---------------------------------|-----------------|-----------------------------|------------------------------|------------|-----------|
| Per Pallet | 12oz Blank Cans | 0.1667 | 0.2175 | +0.0508 | +23.36% |
| | 16oz Blank Cans | 0.2150 | 0.2600 | +0.0450 | +17.31% |
| Full Truckload | 12oz Blank Cans | 0.1434 | 0.1731 | +0.0297 | +17.16% |
| | 16oz Blank Cans | 0.1751 | 0.2051 | +0.0300 | +14.63% |
| Traditional Printed Cans | 12oz Blank Cans | 0.1745 | 0.1651 | -0.0094 | -5.69% |
| | 16oz Blank Cans | 0.2229 | 0.1956 | -0.0273 | -13.96% |